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27 October 1999

Mr Darren Pereira  
Suite 10, Moncroft House  
93-95 Rose Street  
ESSENDON VIC 3040

Dear Darren

**RE: SUCCESS STRATEGIES PROGRAM**

I would like to thank Leadership Management Australia for the opportunity to participate in the Success Strategies Program. In particular, I would like to thank yourself and Peter Anderson for visiting our office each week to hold the training sessions.

I found the course extremely valuable towards my business career. Not only did it provided me with motivation and drive towards my goals and aspirations for my career future, it also provided me with immediate work related benefits.

As a result of the course, motivation towards my daily tasks has increased substantially. Changes in my thinking and patterns of behaviour have resulted in more efficient use of time and resources. This has provided me with additional time during the day to focus on further career development and education.

Holding a position with several different tasks, my workload at times can be quite hectic. Since using goal sheets provided in your course, and setting SMART goals, I now leave the office each day on time, without stress and with an empty task list. This allows me to start the following day's jobs fresh and motivated, rather than concentrating on those tasks that remained on my list from the day before.

In addition, the course has provided me with materials and tools relevant for enhancing not only my business career but my personal life as well. I firmly believe that I will use the cassette tapes and module notes provided in the course, again and again, throughout my life.

Thank you.

Yours sincerely

A handwritten signature in purple ink that reads 'Kelly Zidziunas'.

**KELLY ZIDZIUNAS**  
*Administrator Manager*  
Professional Financial Planners Pty Ltd  
*Licensed Dealer in Securities*