



Philip Webb

LICENSED ESTATE AGENTS ■ AUCTIONEERS ■ PROPERTY MANAGERS

Darren Pereira
Success Coach
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131 Bulleen Rd
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Friday 12th May 2006

Dear Darren,

After completing the high performance management program I have experienced a huge improvement in both my business field and personal life.

Ideas such as the "to do list" have help me speed through my paper work and stopped me from procrastinating. I have found the "to do list" keeps me focused and on track.

The high leverage activities were something that I think everyone benefited from. Although we knew they were tasks we had to carry out I don't think we really understood the importance of them and the impact they can have on our results. Bringing the "HLA's" to our attention and the importance of focusing on them not only benefits me as an individual but also the company as a whole.

My favourite part of the entire program was lesion 6: Powerful Personal Leadership. Self talk, self image, conditioning and a balance of life were the four ideas that appealed to me most. I found that by always ensuring my self talk and self image is positive then everything else around me becomes easier and more enjoyable. By always applying the ideas I learnt from this lesson I have noticed this makes me a happier person in both my business and personal life.

Now that I understand the art of setting goals and the process involved to "goal map" I look forward to applying this to my work and achieving extraordinary results!

Thanks for sharing your steps to success.

Kind Regards

Cara Paton
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